



*When we change the models in our mind, we change the results in our life.*

- Mark Victor Hansen

## Michael Couch – N Vision Senior Consultant Profile

### Experience

Michael Couch has been consulting and leading learning events for well-known organizations in international business since 1994. He creates and implements innovative learning solutions in the areas of international communication and cooperation and international leadership. Michael has worked with leaders from 35 different nations on three continents and he truly enjoys exploring the challenges and opportunities of international leadership. He has a keen interest in the people side of international project management and works with international teams to optimize their performance. Michael facilitates international meetings and events for both large and small groups to assure optimal communication, focus and results.

### Engagement and Energy

Michael enjoys engaging with leaders who believe that effectively managing diversity, in all its forms, is a major competitive advantage in today's increasingly global business world. He believes passionately that leaders must not only "accept" but capitalize on cultural and personal differences in the people they lead to significantly enhance their organization's performance and results. He is particularly energized to work with people on a one-to-one basis in a coaching relationship and support them in leading themselves to become the person they aspire to be and achieve greater levels of performance.

Having a background in both Law and Music perfectly represents Michael's fundamental interest and source of energy: supporting leaders in combining head and heart, cognitive ability with emotional intelligence, "hard" and "soft" skills to become a complete and balanced leader. Michael left Wall Street and a successful career in the legal field to come to Europe in 1992 with his wife, a Dutch national, residing first in the Netherlands before coming to Germany in 1993.

In addition to his studies in Music and Law, Michael began studies at university after relocating to Germany in Lehramt Anglistik/Romanistik. He discontinued these studies to focus on adult growth, learning and development and begin his consulting career. Michael has a passion for learning himself and has attended countless and varied workshops over the last 10 years in the areas of intercultural communication, international leadership, interpersonal conflict resolution and coaching. He is certified to administer the Meyers – Briggs Type Indicator® Step I and Step II and the Hermann Brain Dominance Indicator©. Michael also has extensive experience in the use of the DiSC instrument.

### Additional Information

Michael Couch, born in 1964, is married, has a daughter and son and resides near Munich. Michael speaks American English as his mother tongue, as well as German and Dutch. Michael offers his consulting and coaching services in English and German.